

**MICHIGAN AGRI-BUSINESS ASSOCIATION WINTER CONFERENCE
PRESENTATIONS
JANUARY 12-14, 2009**

***Please note that the names in red are the presentations that are available through the MABA office**

MONDAY, JANUARY 12, 2009

A.M. Sessions

Applicator Training (MDA Program)

- Pesticide Container Recycling Program; **Ron Perkins**, Ag Container Recycling Program
- Aerial Application Requirements; **John Hill**, Michigan Department of Agriculture
- State Applicator Regulations; **Gary King**, Michigan Department of Agriculture
- Tank Mixes and Challenges; Surfactants and Compatible Materials; **William Klein**, Helena Chemical Company
- The Challenges of Drift; **Steve Smith**, Red Gold
- Off Target Pesticide Management; **Gery Welker**, BASF Corporation
- Pesticide Application Liability Issues; **Steve Davis**, Michigan Millers Mutual Insurance Company

Grain

- Michigan Farm Produce Insurance Fund and Michigan's Grain Dealers Act; **Jeff Haarer**, Michigan Department of Agriculture
- Challenges in the Grain Market and Risk Management Strategies; **Diana Klemme**, Grain Service Corporation
- Mastering Marketing Agreements; **David Barrett**, Barrett, Easterday, Cunningham & Eselgroth, LLP

Business-Livestock Issues

- Status of Michigan State University's Livestock Initiative; **Mike Orth**, Michigan State University
- Status of Bovine Tuberculosis in Michigan; **Steven Halstead**, Michigan Department of Agriculture
- Swine Pseudorabies in Michigan and Where We Are; **Nancy Frank**, Michigan Department of Agriculture
- Status of Chronic Wasting Disease in Michigan, the State's Response; **Steve Schmitt**, Michigan Dept. of Natural Resources
- Status of Michigan's Mandatory Animal Identification Program; **Steven Halstead**, Michigan Department of Agriculture
- Feeding DDG's; **Mike Warsco**, Akey
- Designing and Locating New Large Livestock Operations; **Dana Kirk**, Michigan State University

Fertilizer

- Alternative Crop Nutrient Materials; **Lee Jacobs**, Michigan State University
- Producer Containment Requirements; **April Hunt**, Michigan Department of Agriculture
- Importance of Fertilizer Blending Management; **Richard Harrell**, RdH & Associates
- Domestic and International Fertilizer Production and Sources; 2009 and Beyond; **Todd Denzin**, Agrium
- Supply Chain Management and the New Dynamics; **Dennis Addis**, The Andersons, Inc.
- Margins and Profitability in Fertilizer; **John Christian**, GreenValley Agricultural

12:00 Noon – Lunch

Brett D. Begemann, Monsanto

P.M. Sessions

Applicator Training

- Review Of Labels; Restrictions, Requirements, Etc., For Ground Rig Operators; **Brian Rowe and Gary King**, Michigan Department of Agriculture
- Fundamental Technology Behind Telematics And Its Benefits; **Aaron Hunt**, GVM, Inc.
- AgLogic; **Jerry Jackson**, John Deere
- New Technology; **Joe Tevis**, AGCO Corporation

Grain

- Falling Numbers Test on Wheat; **Mary Guttieri**, Ohio State University
- Soybean Protein; **Cliff Meeuwssen**, Zeeland Farm Services, Inc.
- Internal Grain Quality Tests; **Paul Pfeiffer**, Neogen Corporation
- Crop Insurance; **Eric Cook and Todd Davis**, Spartan Crop Insurance Agency, LLC

Business

- Credit Issues Going Forward; **Mike Schweickert**, JP Morgan Chase Bank, NA
- Managing Relationships with Multiple Banks; **Jason Lueders**, CoBank
- The Importance of Contracts When Selling Inputs; **David Barrett**, Barrett, Easterday, Cunningham & Eselgroth, LLP

Agronomy Pesticides and Genetics

- Pesticide Application Liability Issues; **Mark Mueller**, Michigan Millers Mutual Insurance Co.
- Aerial Application Requirements; **John Hill**, Michigan Department of Agriculture
- Out of State Pesticide Retailer Requirements; **Brian Rowe**, Michigan Department of Agriculture
- Pesticide Trends and Availability; **Matthew Likens**, Helena Chemical Company
- Seed Trends, Availability and the Future; **Jim Gumpert**, Pioneer Hi-Bred International

TUESDAY, JANUARY 13, 2009

A.M. Sessions

Michigan Millers Mutual Insurance Company Breakfast

- Invocation: **Mark Mueller**, Michigan Millers Mutual Insurance Co.
- The Brave New World of Retail Agronomy; **Mike Wilsom**, Agrium U.S., Inc.

Michigan Bean Shippers Association Annual Meeting

- Food Aid Issues and Markets; **Bob Green**, Michigan Bean Commission
- U.S. Dry Bean Council Update; **Joe Cramer**, Star of the West Milling Company
- Michigan Dry Bean Agronomic Update; **Greg Varner**, Production Research Advisory Board
- White Mold Control in Dry Beans; **Scott DeVuyst**, BASF Corporation
- Western Bean Cutworms and Dry Beans; **Chris DiFonzo**, Michigan State University
- Strategies and Possibilities of Dry Bean Genetic Enhancement; **Steven Bierschank**, Seminis

Smart Fertilizer Decisions

Greg Patterson, A & L Labs

Weights and Measures Enforcement

Michael Wylie, **Celeste Bennett**, Michigan Department of Agriculture

Regulation and the Future

Allison Brink, Brink Consulting, LLC

Nutrient Removal by Early Weeds; The Need for Early Weed Control in Soybeans

Brian Mueller, BASF Corporation

Foliar Versus Broadcast Applications

Greg Patterson, A & L Labs

Western Bean Cutworm, Aphids and Japanese Beetles

Chris DiFonzo, Michigan State University

Advanced Crop Nutrients

Steve Parrish, Agrotain International

The Impact of the Global Financial Meltdown on your Business and Life

Ed Belles, SmithBarney

P.M. Sessions

Smart Fertilizer Decisions

Greg Patterson, A & L Labs

Weights and Measures Enforcement

Michael Wylie, Celeste Bennett, Michigan Department of Agriculture

Regulation and the Future

Allison Brink, Brink Consulting, LLC

Nutrient Removal by Early Weeds; The Need for Early Weed Control in Corn and Soybeans

Brian Mueller, BASF Corporation

Michigan Bean Shippers Association Annual Meeting (continued)

- Comments From the Government of Mexico; *Vicente Sanchez Ventura*, Consul of Mexico
- Bean Types, Varieties and the Future; *Greg Varner*, Production Research Advisory Board
- World Dry Bean Production and Markets; *Larry Sprague*, Kelley Bean Co., Inc.
- Michigan and the U.S. Production Outlook; *Robert Chandonnet*, Cooperative Elevator Co.
- The Hispanic and Expanding Markets for Michigan Dry Beans; *Luis Olart*, Goya
- The World Around Us, and Impacts on Dry Bean Acreage; *James Byrum*, Michigan Bean Shippers Association
- New Bean and Beet Research Farm; *Chuck Reid*, Michigan State University

WEDNESDAY, JANUARY 14, 2009

A.M. Sessions

Breakfast

- Emerging Issues in Agricultural Production; *Jeff Armstrong*, Michigan State University
- The Importance of Traditional and New Crop Protection Materials in a Genetically Enhanced World; *Scott Langkamp*, Syngenta

Pest and Weed Management Issues

- Nutrient Uptake by Weeds and the Importance of Early-Season Weed Control in Corn; *Wes Everman*, Michigan State University
- Strategies to Improve Soybean Yields and Combat Weed Resistance; *Christy Sprague*, Michigan State University
- Weed Control in Corn and Future Chemistry for Weed Control; *Bill Johnson*, Purdue University
- Fungicides; *Nick Fassler*, BASF Corporation
- Insects, Insecticides and Application; *Chris DiFonzo*, Michigan State University
- Pesticide Container Recycling; *Ron Perkins*, Ag Container Recycling Council

Crop Fertility and Maximizing Fertilizer Value

- Grid Sampling and Variable Rate Applications; *Greg Patterson*, A & L Labs
- Smart Fertilizer Decisions; *Greg Patterson*, A & L Labs
- Foliar Versus Broadcast Applications; *Greg Patterson*, A & L Labs
- Selling the VRT Commitment; Cost and Benefits; *Eric Sherwood*, Star of the West Milling Company
- Aerial Imagery in Precision Ag; *Mark Kinsey*, Co-Alliance, LLC
- Application Tracking; *Ryan Eby*, AgSync

Food and Agriculture Trends

- Fresh Solutions Potato and Onion Processing; *Greg Salisbury*, Fresh Solutions Farms
- Michigan's Dairy Industry, trends and the Future; *Ken Nobis*, Michigan Milk Producers Assoc.
- Food Processing Issues; *Don Nugent*, Graceland Fruit
- Expanding Michigan Agriculture, Incentives and Strategies; *Chris Peterson*, Michigan State University (Invited)

Gaining Confidence with Manure Nutrients

- Value of P and K To Crop Production; **Natalie Rector**, Michigan State University
- Gaining the Most Value from Nitrogen; **Robert Mullen**, Ohio State University; **Tim Boring**, Michigan State University
- Using Manure With Minimal Impact on Neighbors and Water Quality; **Natalie Rector**, Michigan State University

Lunch

The Benefits and Power of Modern Genetics ; **Mike Gumina**, Pioneer Hi-Bred International

P.M. Sessions

Handling Difficult Employees

Greg Lodge, Shumaker, Loop & Kendrick, LLP

Fertilizer Blending Quality Assurance

- Material Selection; **Richard Harrell**, RdH & Associates
- Blending Quality; **Jorge Polo**, IFDC
- MDA Fertilizer Quality Issues; **April Hunt**, Michigan Department of Agriculture

Crop Fertility and Maximizing Fertilizer Value

- Advanced Crop Nutrients; **John Kaufmann**, Kaufmann AgKnowledge
- Advances in Nitrate Testing; **Ellen Campbell**, Nitrate Elimination Company
- Nitrogen Options; **Annie Jones**, Terra Industries, Inc.
- Fertilizer Pricing and Availability; **Steve Eberly**, The Andersons, Inc.

Food and Agriculture Issues

- Roundup Ready Sugar Beet Experience; **Corey Guza**, Michigan Sugar Company
- Pesticide Container Recycling; **Ron Perkins**, Ag Container Recycling Council
- Groundwater Stewardship Program and How to Participate; **Jim Johnson**, Michigan Department of Agriculture
- Organic and Locally Grown; **Mike Hamm**, Michigan State University

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- Using Manure With Minimal Impact on Neighbors and Water Quality; **Natalie Rector**, Michigan State University

Grower Meeting

- **Todd Weinberg**
- **Brian Walther**
- **Doug Myers**
- **Marty Zwerk**